## Hygienic Equipment Design

By The Numbers

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### Agenda

- 1 Recalls & Outbreaks
- 2 Defining the Hygienic Level of Supply
- 3 Hygienic Risk Analysis
- 4 Cleaning and Hygienic Design
- 5 Costs of Hygienic Design



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#### Recalls and Outbreaks

In the USA, food recalls and foodborne illness have an annual costs of approximately \$77 billion (including discarded product, revenue, health care costs, lost wages and litigation). The damage to a company's reputation, while difficult to measure, can be even more devastating.

The potential impact of food safety outbreaks on a food business or a company can be devastating. A single event can bring unimaginable economic losses.



#### Food Safety in the News

# Recall due to Salmonella in Breakfast Cereals



2009: breakfast cereal linked to Salmonella outbreak

2013: Precautionary recall involving 36,000 boxes of cereal due to possible presence of glass fragments



£20m salmonella hit in chocolate



2007 UK

- Cost for recall 20 Mio £
- 1 Mio £ fine
- Caused by water leakage from a pipe

2014

Allergy warning

**Grain** mixture recalled due to undeclared gluten



Recall due to E. Coli in raw cookie dough



2009: recalls of refrigerated cookie dough

2013: recall ice cream because pain relief tablets were found





# Each year,

1in6 Americans, or 48 million people, get sick from foodborne illnesses.

128,000 are hospitalized, and 3,000 die.

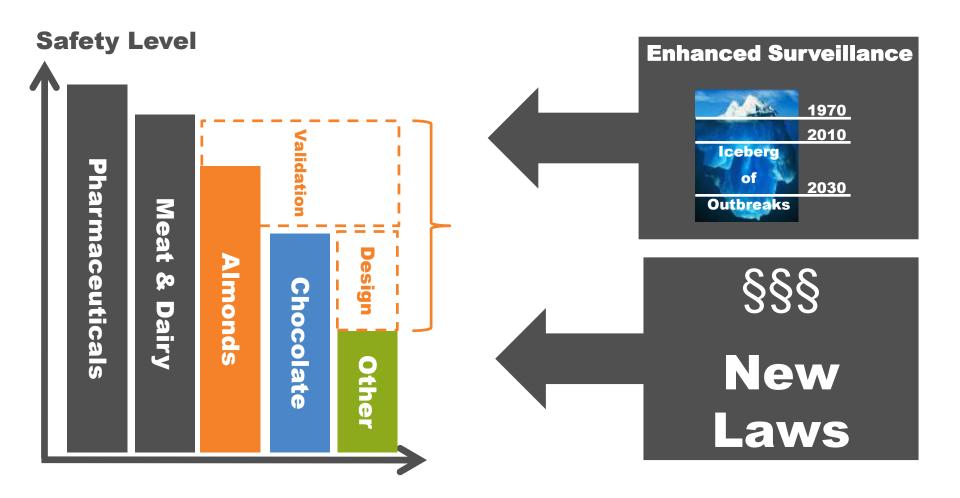






#### Market Trend.

### Required Food Safety Level Increases.





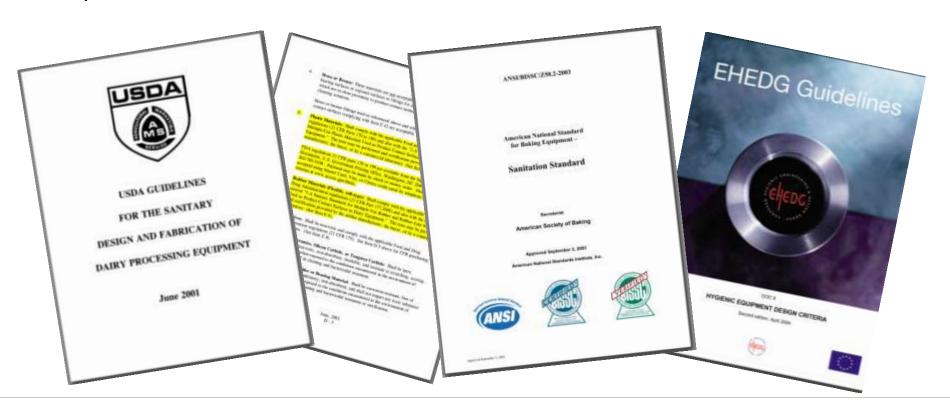
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#### Request for Quote - Hygiene Specification

- Specifications typically are a combination of several existing guidelines and segments are selected per application
- Within the same industry same piece of equipment can have different hygienic specification





### Define Hygienic Level of Supply

- Food safety is not a competitive advantage
- Quickly identify basic hygienic requirements
- CPG's and OEM's understand each other
- Competitive bids compare apples to apples

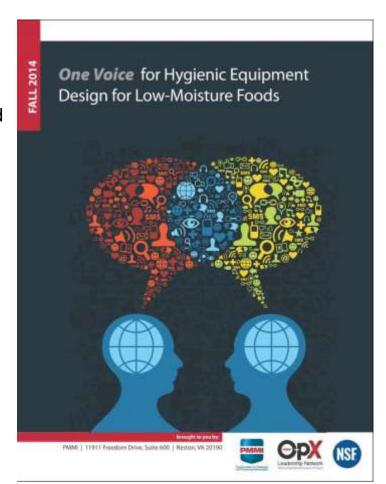
Equipment is not over specified driving costs up





#### OpX – One Voice

- Document utilizes existing industry standards
- Allows consumer packaged goods (CPGs) and original equipment manufacturers (OEMs) to reach consensus of design criteria for hygienic equipment for low-moisture food manufacturing.
- Developed through a collaboration of CPGs & OEMs resulting in ONE VOICE © for the industry.
- The document has two parts:
  - Part 1 describes the Joint Collaboration Process
  - Part 2 Criteria for the Design and Construction of Equipment used to Manufacturer Low-moisture Foods.
- Part 2 represents the design criteria and information from several industry resources that was coalesced into a "what is important and how to achieve the basic hygienic design needs" tool.



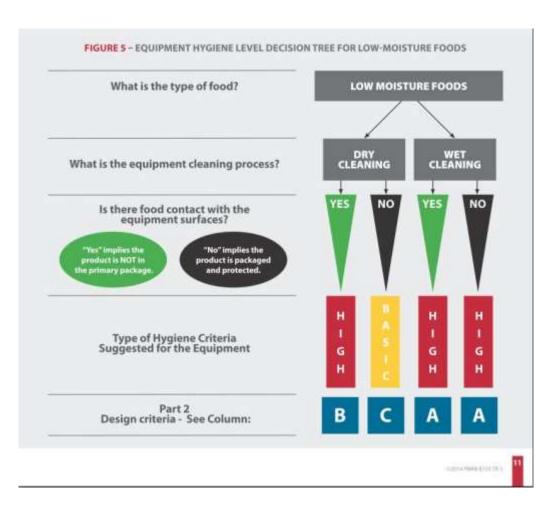


#### OpX – One Voice Part 1

Hygienic requirements vary by product type, cleaning methods (wet or dry), and more.
Consider the hygienic decision tree from OpX.

You can download the guideline at:

http://opxleadershipnetwork.org





#### OpX – One Voice Part 2

Columns A, B and C identified in Part 1

OEM's offer standard equipment vs customer specific equipment and take advantage of multiplication

One Voice for Hygienic Equipment Design for Low-Moisture Foods



A	В	С
High Hygiene - Wet clean	High Hygiene - Dry clean	Basic Hygiene - Dry clean
High Hygiene - Wet clean	High Hygiene - Dry clean	Basic Hygiene - Dry cle

#### 5 DESIGN AND CONSTRUCTION

#### 5.1 Product contact surfaces

#### 5.1.1 Surface texture

Surfaces shall be free of imperfections such as pits, folds, cracks, and crevices.

Surface textures shall have a maximum profile roughness parameter (Ra) of 32  $\mu$  in (0.81  $\mu$  m). When necessary, due to functionality needs, the following may be used:

- Glass-beaded or shot-peened surfaces shall have a maximum Ra of 125 μ in (3.2 μ m).
- Coatings shall have a maximum Ra of 125 μ in (3.2 μ m).
- Machined plastics shall have a maximum Ra of 125 μ in (3.2 μ m).

NOTE – The 2B mill finish on stainless steel sheet is also considered as smooth or smoother than a No. 4 finish. No further finishing is required if the finish is free of defects, such as pits, scratches, chips, or flakes in the final

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- Coatings shall have a maximum Ra of 200 μ in (5.0 μ m).
- Machined plastics shall have a maximum Ra of 125 μ in (3.2 μ m).



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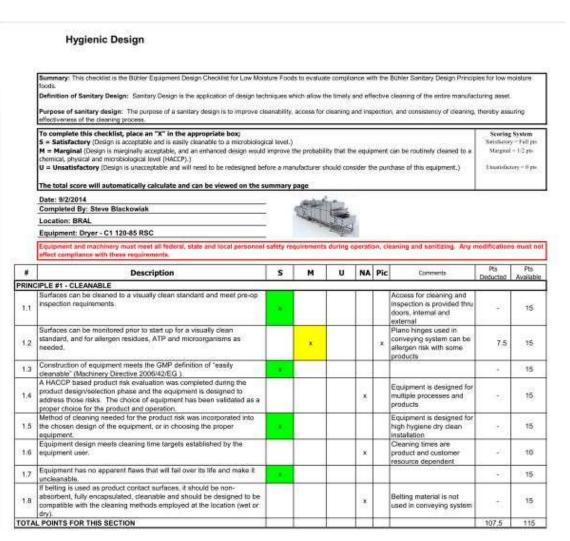
#### Hygienic Design Risk Assessment

Hygienic risk assessment will help identify challenges within the supply.

GMA and AMI have great templates.

Customer input is always value added

Apply score to cost calculator



http://www.gmaonline.org/resources/research-tools/technical-guidance-and-tools/



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### Cleaning

- Cleaning method is a defining criteria which establishes the hygienic level
- Cleaning method must be understood at the onset of a development project
- Access for cleaning is paramount
- Reduced cleaning time reduces operating costs and improves uptime
- CIP solutions
- Build it and they will come...



Manual Wash



CIP Conveyor Dryer



### Cleaning Study

- Manual cleaning vs. automated cleaning
- We found a 50% reduction in time with automated cleaning



Manual Cleaning



CIP Conveyor Dryer



### Recirculation Fan – Hygienic Challenge



- Expanded metal
- Stitch welding
- Cracks & crevices
- Water collection /traps





### Recirculation Fan – Hygienic Solution





### Floor Panel – Hygienic Challenge



Floor panel design on traditional supply is difficult to clean with areas that are not self draining



### Floor Panel – Hygienic Solution



Floor is a slab construction, pitched to one side with built in water management. Easy to clean with 2B mill finish.



### Roof Panel - Hygienic Challenge



Traditional drop in roof panel creates cracks and crevices which are difficult to clean. Seal material positioned over the food is a bacteria risk



### Roof Panel - Hygienic Solution



Pitched slab roof promotes water run off and easy to clean surface



### Door Panels - Hygienic Challenge

Traditional door skins are spot welded which can allow water to enter insulation creating a bacteria risk. Fasteners penetrate the skin also can allow moisture to enter.







### Door Panels - Hygienic Solution



Hinged exterior doors are continuously welded. There are no fasteners penetrating the door skin

Patent pending explosion relief door latch



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#### HYGIENIC DESIGN COST SAVINGS CALCULATOR

Labor Rate
Production (Process) Added Value Per Hour

\$45 \$100

Product cost/kg Water cost/L \$ 28.00 \$ 0.25

Chemical cost/L

\$ 0.65

#### **Calculate Production Savings:**

Downtime per week due to cleaning (hours) Product wasted during cleaning (kg) Yearly occurrences of cleaning event

Estimated cost per year:

\$146,160	\$23,400	\$122,760
42	18	
60	25	
18	6	
Old design	Hygienic design	Savings \$

#### Calculate Cleaning resources Savings:

Estimated time to clean machine (hours) Estimated number of people Yearly occurrences

Estimated cost of cleaning per year:

			_
8	2		
5	3		
42	18		hours saved/year
\$75,600	\$4,860	\$70,740	1572.0

#### Calculate Cleaning Supplies Savings:

Water use per clean (L) Chemical use per clean (L) Yearly occurrences

Estimated cost of cleaning per year:

Other	cost	(if	any)	:

Estimated other costs per year:

300	515	
5	60	
42	18	
\$3,287	\$3,020	\$267

\$0	\$0	
\$0	\$0	\$0

total savings per year	\$193,767
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#### COST OF INCIDENT OF PATHOGEN POSITIVE ENVIRONMENTAL SAMPLE CALCULATOR

**Labor Rate** 

Line Production Value Per Hour

\$45	
\$100	

Product cost/kg \$
Where house cost/hour \$

\$ \$ 28.00 20.00 Sample analysis

\$ 10.00

#### Calculate Route cause analysis cost:

Downtime per incident due to positive (h)

Product on hold - extra where house time (h)

Investigation, sampling, communication - number of people

Investigation, sampling communication - time spent per incident (h)

Estimated cost per incident:

Standard		
production	Positive	Savings \$
0	50	
0	40	
0	1	
0	70	
\$0	\$8,950	\$8,950

#### Calculate Additional Sampling Cost:

Number of sample locations

Sampling frequency/week

Number of weeks when increased sampling

Additional cost e.g. PCR, lab analysis

Estimated cost per incident:

10	20	
1	7	
4	4	
\$ -	\$ 2,000.00	
\$400	\$7,600	\$7,200

#### Calculate Sanitation cost:

Number of people

Time (h)

Other cost

Estimated cost per incident:

0	3	
0	20	
\$ -	\$ -	
\$0	\$2,700	\$2,700

#### Calculate improvements cost

New infrastructure/equipment

New SOPs - number of people needed

New SOPs - time spend/week (h)

Estimated costs per incident:

\$ -	\$10,000	
0	1	
0	1	
\$0	\$12,700	\$12,700

Yearly occurrence

total savings per year	\$31,550
0 1	



#### **RECALL SAVINGS CALCULATOR**

Labor Rate
Line Production Value Per Hour

\$45 \$100

Product cost/kg

Total risk score for the equipment

corresponding factor

28.00

Calculate Production Savings:

Average recall cost

Occurrence - once in every (years):

Contamination due to cross-contamination post kill step

Recalls due to microbiology, allergens, foreign bodies (so possibly due to hygienic design)

Estimated cost per year:

Risk reduction corresponding factor

Recall	Savings \$	Re
10,000,000		G۱
5		Sv
50%		Ma
50%		Sv
\$500,000	\$500,000	
	1	

Reference GMA, 2011 SwissRe, 2014 Margas, 2016 SwissRe, 2014

total savings per year

\$500,000

	•	_
1-3 – low risk of product contamination from the equipment		
4-6 – medium risk of product contamination from the equipment		
8-9 – high risk of product contamination from the equipment		

2-16 – Extremely high risk of product contamination from the equipment

0



#### TOTAL SAVINGS CALCULATOR

#### **Calculate Total Savings:**

Cleaning saving Positive Environmental Sample saving Recall cost saving Other savings

Estimated saving per year:	
life cycle of the equipment (years)	

Savin	g	
\$	193,767.00	
\$	31,550.00	
\$	500,000.00	
\$	-	
\$725,317		

20

\$14,506,340

Estimated total savings life of the equipment



www.buhlergroup.com